ABOUT FALL MEETING
REAL ESTATE’S PREMIER EVENT

The ULI Fall Meeting, a global stage for real estate, connects cross-disciplinary land use professionals worldwide. Over three days, engage with influential decision-makers and industry experts, gaining insights through thought-provoking sessions, interactive workshops, and collaborative forums. Together, we will explore innovative solutions to the pressing issues affecting our cities and communities.

Join thousands of decision-makers convening in Las Vegas from October 28-30 at the 2024 ULI Fall Meeting—the only event uniting every sector of the real estate industry. Attend to build relationships with top professionals and acquire cutting-edge information for your business.
WHY SPONSOR?
INNOVATE. COLLABORATE. CONNECT.

- **Align your company with industry evolution.** Directly align your company with the mission priorities of ULI, focusing on key initiatives such as decarbonization and achieving net-zero, increasing housing attainability, and educating the next generation of diverse leaders. Investing in ULI allows your brand to champion these crucial objectives, reinforcing your commitment to sustainable practices, housing accessibility, and fostering diverse leadership in the real estate sector.

- **Strengthen your network.** Build meaningful connections, establish valuable relationships, and create opportunities for growth. Sponsoring allows companies to be an integral part of a community that values meaningful connections in the realm of real estate and land use.

- **Elevate your company’s thought leadership.** Showcase your innovative solutions, engage in discussions with industry leaders, and position your brand at the forefront of real estate innovation. It’s a unique opportunity to contribute to and lead conversations that shape the future of the industry.

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**Connect with the World of Real Estate**

- Developers
- Engineers
- Financial Analysts
- Venture Capitalists
- Commercial
- Architects
- Investors
- Industrial
- Mixed-use
- Government
- Urban Planners
- Placemakers
- Academic
- Nonprofit
- Technology

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6000+ Real Estate Professionals

15+ Development Tours

40+ Concurrent Sessions

150+ Speakers
Explore the ULI Fall Meeting sponsorship guide, organized by areas of interest, to align your company with tailored opportunities for maximum impact.

**Corporate Brand Exposure and Visibility .................. 05**
- Welcome Reception - $200,000
- General Session - $150,000
- Digital Experience - $100,000
- Branded Giveaway - $75,000
- Golf Simulator - $75,000
- Interactive Bubble Screen - $50,000
- ULI Events App Pinned Post - $25,000
- Individual Tours - $25,000
- Art Installation Wall - $25,000
- Charging Station - $15,000

**Thought Leadership ...................... 08**
- Concurrent Session - $150,000
- Presenting Tour - $100,000
- Short Session - $75,000

**Equitable Engagement ...................... 09**
- Presenting NEXT/ YLG Experience - $200,000
- WLI Coffee Connect - $25,000
- DEI & WLI Leaders Exchange - $25,000

**Environmental Stewardship ............. 12**
- Event Greening - $100,000
- Hydration Station - $25,000

**Industry Networking ....................... 14**
- Barista Service Coffee Bar - $50,000
- Networking Lunch - $50,000
- Afternoon Pick-Me-Up - $50,000
- New Member Breakfast - $25,000
- First Time Attendee Networking Reception - $25,000

**Additional Opportunities ................... 16**
- Public/Nonprofit Sponsorship - $10,000
- Friends of the Institute Sponsorship - $5,000 - $20,000

**Customized Packages ..................... 17**
- Cornerstone Partnership
SPONSORSHIP OPPORTUNITIES:
CORPORATE BRAND EXPOSURE AND VISIBILITY

$200,000
Welcome Reception
One (1) available

• Sponsorship of Welcome Reception with Recognition on all Welcome Reception Related Signage and Materials
• Marketing Email Recognition
• Executive Testimonials in Email Campaigns
• ULI Conference Website Recognition
• On-site Branding and Signage
• Additional Marketing Opportunity
• Urban Land 2-Page Spread Print and Sponsored Content Digital Advertising Package
• Custom Local Market Sponsorship
• Fifteen (15) Registrations

$150,000
General Session
Two (2) available

• Sponsorship of One (1) General Session with Recognition on all General Session Related Signage and Materials
• Opening Remarks at General Session
• Marketing Email Recognition
• ULI Conference Website Recognition
• On-site Branding and Signage
• Urban Land 2-Page Print and Sponsored Content Digital Advertising Package
• Custom Local Market Sponsorship
• Twelve (12) Registrations
$100,000
Digital Experience
One (1) available

• Sponsorship of ULI Events App; Premier Logo Placement on the App Splash Screen
• Two (2) ULI Event App Pinned Posts
• Marketing Email Recognition
• ULI Conference Website Recognition
• On-site Branding and Signage
• *Urban Land* 1-Page Print and Sponsored Content Digital Advertising Package
• Custom Local Market Sponsorship
• Eight (8) Registrations

$75,000
Branded Giveaway
Three (3) available

• Customizable, Branded Giveaway for all Meeting Attendees; One (1) ULI Event App Pinned Post about Giveaway
• Marketing Email Recognition
• ULI Conference Website Recognition
• On-site Branding and Signage
• *Urban Land* Print and Digital Advertising Package
• Sustaining Local Market Sponsorship
• Six (6) Registrations

$75,000
Golf Simulator
One (1) available

• Sponsorship of Golf Simulator with Recognition on all Activation Related Signage and Materials
• Marketing Email Recognition
• ULI Conference Website Recognition
• On-site Branding and Signage
• *Urban Land* Print and Digital Advertising Package
• Sustaining Local Market Sponsorship
• Six (6) Registrations

$50,000
Interactive Bubble Screen
One (1) available

• Sponsorship of Interactive Bubble Screen with Recognition on all Activation Related Signage and Materials
• ULI Conference Website Recognition
• On-site Branding and Signage
• *Urban Land* Print and Digital Advertising Package
• Supporting Local Market Sponsorship
• Four (4) Registrations
**CORPORATE BRAND EXPOSURE AND VISIBILITY**

$25,000  
**ULI Events App Pinned Post**  
*Four (4) available*  
- Sponsorship of One (1) ULI Events App  
- Pinned Post  
- ULI Conference Website Recognition  
- On-site Branding and Signage  
- Annual Local Market Sponsorship  
- Two (2) Registrations

$25,000  
**Individual Tours**  
*Fifteen (15) available*  
- Sponsorship of One (1) Tour; Recognition on all Tour Related Signage and Materials  
- ULI Conference Website Recognition  
- On-site Branding and Signage  
- Annual Local Market Sponsorship  
- Two (2) Tickets to Sponsorsed Tour  
- Two (2) Registrations

$25,000  
**Art Installation Wall**  
*One (1) available*  
- Sponsorship of Art Installation Wall with Recognition on all Activation Related Signage and Materials  
- ULI Conference Website Recognition  
- On-site Branding and Signage  
- Annual Local Market Sponsorship  
- Two (2) Registrations

$15,000  
**Charging Station**  
*Three (3) available*  
- Sponsorship of Charging Station; Recognition on all Event Related Signage and Materials  
- ULI Conference Website Recognition  
- On-site Branding and Signage  
- One (1) Registration
## Sponsorship Opportunities: Thought Leadership

### $150,000 Concurrent Session

**Two (2) available**

- Sponsorship of One (1) Concurrent Session; Recognition on all Session Related Signage and Materials
- Opportunity to Develop and Plan One (1) Session
- Marketing Email Recognition
- ULI Conference Website Recognition
- On-site Branding and Signage
- **Urban Land** 2-Page Print and Sponsored Content Digital Advertising Package
- Custom Local Market Sponsorship
- Twelve (12) Registrations

### $100,000 Presenting Tour

**One (1) available**

- Sponsorship of Tour Area with Recognition on all Tour Related Signage and Materials
- Option to Develop and Plan One (1) Meeting Tour
- Four (4) Tickets to Full Member Only Tour
- Custom and Branded Tour Departure Area in Premier Meeting Location
- Marketing Email Recognition
- ULI Conference Website Recognition
- On-site Branding and Signage
- **Urban Land** 1-Page Print and Sponsored Content Digital Advertising Package
- Custom Local Market Sponsorship

### $75,000 Short Session

**Eight (8) available**

- Sponsorship of Curated 20-minute Session; Recognition on all Session Related Signage and Materials
- Marketing Email Recognition
- ULI Conference Website Recognition
- On-site Branding and Signage
- **Urban Land** Print and Digital Advertising Package
- Sustaining Local Market Sponsorship
- Six (6) Registrations
## SPONSORSHIP OPPORTUNITIES:
### EQUITABLE ENGAGEMENT

<table>
<thead>
<tr>
<th>$200,000</th>
<th>Presenting NEXT/Young Leaders Group Experience</th>
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<tr>
<td>One (1) available</td>
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<tr>
<td>• Sponsorship of the NEXT/YLG Experience Offerings with recognition on all NEXT/YLG Related Signage and Materials; 3 Complimentary Tickets to NEXT/YLG Reception</td>
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<tr>
<td>• Opening Remarks at NEXT/YLG Reception</td>
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<tr>
<td>• <strong>Urban Land</strong> 2-Page Spread Print and Sponsored Content Digital-B Advertising Package</td>
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<tr>
<td>• Fifteen (15) Registrations</td>
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<tr>
<th>$25,000</th>
<th>Women’s Leadership Initiative Coffee Connect</th>
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<tbody>
<tr>
<td>Two (2) available</td>
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<tr>
<td>• Sponsorship of WLI Coffee Connect; Recognition on all Event Related Signage and Materials</td>
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<tr>
<td>• ULI Conference Website Recognition</td>
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The Global Real Estate DEI Survey reports a nearly 96% adoption of DEI policies, with 56.4% employing formal strategies—a 5% YoY increase. Investing in ULI’s DEI program offerings ensures impactful contributions to industry diversity and inclusion initiatives.

$25,000
DEI & WLI Leaders Exchange
Four (4) available

- Sponsorship of DEI/WLI Leaders Exchange; Recognition on all Event Related Signage and Materials
- ULI Conference Website Recognition
- On-site Branding and Signage
- Annual Local Market Sponsorship
- Two (2) Registrations

96% of CRE firms have DEI strategies

The Global Real Estate DEI Survey reports a nearly 96% adoption of DEI policies, with 56.4% employing formal strategies—a 5% YoY increase. Investing in ULI’s DEI program offerings ensures impactful contributions to industry diversity and inclusion initiatives.
$100,000

Event Greening

One (1) available

• Sponsorship of all Greening Practices throughout Host Hotel or Convention Center; Recognition on all Greening Practices through Signage and Marketing Materials

• One (1) Green Initiative Social Post

• Marketing Email Recognition

• ULI Conference Website Recognition

• On-site Branding and Signage

• *Urban Land* 1-Page Print and Sponsored Content Digital Advertising Package

• Custom Local Market Sponsorship

• Eight (8) Registrations


“Behind every successful event lies the invaluable support of our sponsors. In the world of real estate and land use, their contributions are not just investments; they are the foundation that construct meaningful impact in advancing ULI’s mission.”

**KRISTINA GRIFFIN, VICE PRESIDENT, CLIENT SERVICES, ULI**
$25,000
Hydration Station
Six (6) available

• Sponsorship of Water Wise Hydration Station; Recognition on all Event Related Signage and Materials
• ULI Conference Website Recognition
• On-site Branding and Signage
• Two (2) Registrations

Water Wise Initiative
Support ULI’s Water Wise Initiative by sponsoring a Hydration Station. Building on the success of ULI’s report, Water Wise: Strategies for Drought-Resilient Development, the Urban Resilience program introduced the Water Wise Development Coalition. This coalition brings together land use and real estate professionals with policymakers to promote water-smart development and policies. It offers abundant opportunities for sharing best practices and networking, with participants actively shaping coalition programming and implementation.
SPONSORSHIP OPPORTUNITIES:
INDUSTRY NETWORKING

$50,000
Barista Service Coffee Bar
Two (2) available
- Sponsorship of Barista Service Coffee Bar; Recognition on all Barista Service Coffee Bar related Signage and Materials
- ULI Conference Website Recognition
- On-site Branding and Signage
- *Urban Land* Print and Digital Advertising Package
- Supporting Local Market Sponsorship
- Four (4) Registrations

$50,000
Networking Lunch
One (1) available
- Sponsorship of Complimentary Lunch; Recognition on all Lunch related Signage and Materials
- ULI Conference Website Recognition
- On-site Branding and Signage
- *Urban Land* Print and Digital Advertising Package
- Supporting Local Market Sponsorship
- Four (4) Registrations

$50,000
Afternoon Pick-Me-Up
One (1) available
- Sponsorship of Complimentary Afternoon Pick-Me-Up; Recognition on all Afternoon Pick-Me-Up Related Signage and Materials
- ULI Conference Website Recognition
- On-site Branding and Signage
- *Urban Land* Print and Digital Advertising Package
- Supporting Local Market Sponsorship
- Four (4) Registrations
INDUSTRY NETWORKING

$25,000 New Member Breakfast
Two (2) available

• Sponsorship of New Member Breakfast; Recognition on all Event Related Signage and Materials
• ULI Conference Website Recognition
• On-site Branding and Signage
• Annual Local Market Sponsorship
• Two (2) Registrations

$25,000 First Time Attendee Networking Reception
Two (2) available

• Sponsorship of First Time Attendee Networking Reception; Recognition on all Event Related Signage and Materials
• ULI Conference Website Recognition
• On-site Branding and Signage
• Annual Local Market Sponsorship
• Two (2) Registrations

“ULI is the only organization that joins leading real estate players and institutions globally to provide a diverse perspective on real estate investing, lending, operations and trends. Their councils and events allow members the opportunity to share ideas and experiences, and establish meaningful connections across the industry.”

KRISTIN GANNON, MANAGING DIRECTOR
EASTDIL SECURED
$10,000
Nonprofit/Public Sponsorship
Ten (10) available
- ULI Conference Website Recognition
- On-site Branding and Signage
- Two (2) Registrations

$5,000 - $20,000
Friends of the Institute Sponsorship
Ten (10) available
- ULI Conference Website Recognition
- On-site Branding and Signage
- One (1) Registration
Cornerstone Partnership

Explore elevated opportunities through our customized Cornerstone Partnership packages, extending beyond the conventional sponsorship offerings. Tailored to meet your company’s specific needs, these packages provide specialized benefits that set your brand apart.

If your company brings unique value, whether through installations, activations, or technology, we are always eager to hear new ideas and collaborate to enhance the conference experience. Have an idea or looking for an elevated presence at this year’s Fall Meeting? Contact Erin Sloneker, Senior Vice President, Corporate Partnership & Strategy.

CONTACT
Erin Sloneker
Senior Vice President, Corporate Partnership & Strategy
erin.sloneker@uli.org
FALL MEETING ADVERTISING PACKAGES

$9,000
One (1) Half-page Advertisement in *Urban Land* Magazine
One (1) Homepage Middle Banner

$10,500
One (1) Full-page Advertisement in *Urban Land* Magazine
One (1) E-newsletter Top Banner

$16,000
One (1) 2-page Spread Advertisement in *Urban Land* Magazine
One (1) E-newsletter Top Banner

$21,000
One (1) 2-page Spread Advertisement in *Urban Land* Magazine
One (1) Leaderboard Banner on *Urban Land* Online
One (1) E-newsletter Top Banner
Three (3) Month Ad Package on Urban Land’s Online Marketplace
*To use any time over 1 year from time of purchase*

Align your brand around the 2024 ULI Fall Meeting

For more information, please contact Erin Sloneker at erin.sloneker@uli.org.
WE HOPE TO SEE YOU IN LAS VEGAS!

For more information regarding event sponsorships, please contact:

Erin Sloneker
Senior Vice President, Corporate Partnerships & Strategy
erin.sloneker@uli.org